Consultancy Services
Organisational Needs Analysis

AfriConnect will work with an organisation to provide an impartial report and recommendations on its IT and connectivity needs. All consultancy work undertaken is sensitive to local conditions, with no set formats or requirements from AfriConnect on size of contract, duration or minimum numbers for staff required to undertake an assignment.

Consultancy can cover a wide range of areas to help an organisation make ICT policy or purchasing decisions.

Technology Needs Analysis

Reviewing the technology needs of any organisation is a process of careful listening and of analysis of feedback from end-users, line management, and senior management, combined with the needs of external departments or third parties who may have their own constraints or requirements, all of which effect the overall suitability of hardware and services.

In may cases this analysis extends to the field, where field testing of hardware to determine its suitability for end user ergonomics and language and cultural constraints are taken into account.

Tender Management

As each organisation has its own objectives and field of expertise which may not be ICT related, in many cases following acceptance of a consultancy report recommendations, AfriConnect will mange the actual procurement process, from writing a tender document and assessing responses to project management of the equipment deployment, to ensure that the original objectives are achieved or exceeded.

Implementation

AfriConnect has the skills and experience to take a project from review of organisational needs, through to deployment of equipment and management of service providers on site, at the request of a client. In this role AfriConnect will act as interim managers for the client, and the service can extend to post-implementation support for both hardware and services.

Training

The best hardware and he highest quality of service are of no benefit to an organisation if the end-users do not know how to get the most from the facilities that are now available. AfriConnect can run training courses at a client's request or as part of an implementation project plan to ensure that organisations maximise the return on their investment.

connectivity solutions for a developing world